

## **36 Ways Candidates Strike out on Interviews**

1. Not prepared, knowledgeable about the company
2. Asking questions that create a negative impression regarding work ethic, attitude, etc.
3. Over answering questions
4. Poor personal appearance
5. Lack of interest and enthusiasm (passive and indifferent)
6. Over-emphasis on money (interested only in best dollar offer)
7. Condemnation of past employer
8. Failure to look at interviewer when conversing
9. Limp, fishy handshake
10. Unwillingness to go where sent
11. Late for interview
12. Failure to express appreciation for interviewer's time
13. Asks no questions about position
14. Vague responses to questions
15. Over-aggressive, conceited with superiority and "know-it-all" complex
16. Inability to express self clearly (poor voice, diction, grammar)
17. Lack of planning for career (no purpose or goals)
18. Lack of confidence and poise (Ill at ease, nervous)
19. Failure to participate in activities
20. Unwilling to start at the bottom; expects too much...too soon
21. Makes excuses, evasive; hedges on unfavorable factors in record
22. Lack of tact
23. Lack of courtesy, ill mannered
24. Lack of maturity
25. Lack of vitality
26. Indecision
27. Sloppy application, blanks
28. Merely shopping around
29. Wants a job only for a short time
30. No interest in company or industry
31. Cynical
32. Low moral standards
33. Lazy
34. Intolerant (strong prejudices)
35. Narrow interests
36. Inability to take criticism